

## Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research ( IMSCDR ), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Chaitanya Travels, Ahmednagar 414 001 through its Director Kishor Mohanrao Markad hereafter known as Internship Service Provider

WHEREAS, IMS Ahmednagar has received 'AICTE ' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of-

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training/ internship is part of the syllabus for completion of the degree.

AND WHEREAS the Internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

1. IMS, Ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.
4. The Internship Service Provider will not be required to make any payment

or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.

5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
8. The MoU may be modified on mutual terms by both the parties.
9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 20<sup>th</sup> August 2021.



Signed by,

1 Dr. M.B.Mehta-

(Director)

IMS, Ahmednagar



2. Mr. Kishor M. Markad-

(Director)

Chaitanya Travels, Ahmednagar

TIN/ GST No. 27AAPP6346N2ZV



Date: 16 June 2021

**Letter of Corporate-Campus linkage via student exchange program**

To ,  
The Director ,  
IMSCDR,Ahmednagar

Dear Sir,

It takes us immense pleasure for our organisation to join hands with your esteemed institute for student exchange program through full time jobs and internships for the students pursuing their master's in Business Administration and those who have completed the course successfully . The duration of the said linkage will be not more than five years from the date of communication and the extension of which will be sole decision of the management .

We hope to get benefit from your institute for great talents which will drive the growth of our organisation.

A handwritten signature in blue ink, consisting of several loops and a long horizontal stroke at the end, is positioned above the text 'Authorised Signatory'.

Authorised Signatory





Date: 30 July 2021

Letter of Corporate-Campus linkage via student exchange program of B.Voc Students

To,  
The Director ,  
IMSCDR,Ahmednagar

Dear Sir,

It takes us immense pleasure for our organisation to join hands with your esteemed institute for student exchange program of B.Voc students through full time jobs and internships for the students pursuing their master's in Business Administration and those who have completed the course successfully . The duration of the said linkage will be not more than five years from the date of communication and the extension of which will be sole decision of the management .

We hope to get benefit from your institute for great talents which will drive the growth of our organisation.

*Accepted & Confirmed*

Authorised Signatory

*M. S. S.*  
**DIRECTOR**  
Institute of Management Studies  
Career Development and Research  
IMS Campus, Ahmednagar.



The Adecco logo consists of the word "Adecco" in white, sans-serif font, centered within a red rounded rectangle.

Date:1.03.2016

To,

The Director ,

IMSCD&R ,Station Road

Ahmednagar

Dear Sir,

We would like to introduce ourselves as a HR outsourcing company in India.We have our offices PAN India and abroad. As a matter of concern ,your college is one of the finest management college in Ahmednagar. As a part of the talent exchange programme , we will like to partner with you for talent exchange programme for MBA and MCA students . Adecco will conduct campus placement activities for next five years. Hope we have a fruitful partnership.

Thanking You

Authorised Signatory

**Adecco Group India**

2nd Floor, K D Plaza,

Plot No. 289/6-7, J N Road,

Near 7 Loves Chowk, Swargate

Pune-411042 Office +91-20-49138114

www.Adecco.com

Date : 1st October 2012

To,  
The Director,  
IMSCD&R,  
Ahmednagar.

Respected Sir,

As a part of Industry-Institute activity, we would like to  
associate with you for Industrial visit for MBA students from  
01/08/2012 to 31/07/2018.


This will not only provide exposure to the students but also will  
be beneficial for us to incubate talents for our industry  
progress.

Looking forward for a fruitful association.

Thanking you,

Yours faithfully,

For Paras Miracle Poly Products Pvt. Ltd.

  
Pemraj M Bothara  
Director





Date:1.02.2016

To,

The Director ,

IMSCD&R ,Station Road

Ahmednagar

Dear Sir,

We would like to be a part of your organization for Five years consecutively with for MBA students for Internship and placement of MBA Marketing and Finance students.

Hope we get benefit from your institute for great talents which will drive the growth of our organization.

A handwritten signature in blue ink, appearing to be 'S. S. S.', written over a faint rectangular stamp or box.

Authorised Signatory.



Date: 30 July 2021

Letter of Corporate-Campus linkage via student exchange program of B.Voc Students

To,  
The Director ,  
IMSCDR,Ahmednagar

Dear Sir,

It takes us immense pleasure for our organisation to join hands with your esteemed institute for student exchange program of B.Voc students through full time jobs and internships for the students pursuing their master's in Business Administration and those who have completed the course successfully . The duration of the said linkage will be not more than five years from the date of communication and the extension of which will be sole decision of the management .

We hope to get benefit from your institute for great talents which will drive the growth of our organisation.

*Accepted & Confirmed*

Authorised Signatory

*M. S. S.*  
**DIRECTOR**  
Institute of Management Studies  
Career Development and Research  
IMS Campus, Ahmednagar.





Date:29.1.2016

To,

The Director ,

IMSCD&R ,Station Road

Ahmednagar

Dear Sir,

We would like to introduce ourselves as a IT outsourcing company in India .We would like to start a programme of recruitment and hiring for MBA Finance students and MBA HR students for **SIX** consecutive years which will be a subject to extension .

Thanking You

Authorised Signatory

Regards,

**Kevin Abraham**

Syntel | Global Recruitment Cell- KPO

Office 020-66347000 Extn-5439 | Mobile 9665206506 | Internal dial 0203-5439

[E-mail-kevin\\_abraham@syntelinc.com](mailto:E-mail-kevin_abraham@syntelinc.com)

*We create new opportunities for our clients by harnessing our Passion, Talent & Innovation.*



# TCS iON Proposal

for TCS NQT

submitted to

Institute of Management Studies, Ahmednagar



## Overview:

TCS iON, the strategic unit of TCS (Tata Consultancy Services). TCS iON is providing a gateway to every students' future. It gives access to one single, standardized, high quality benchmark test to showcase their competency to top recruiters, while at the same time, enables many job opportunities across all education streams.

Pre-certification is done in the areas of cognitive ability, psychometric profile, industry awareness, and expertise in subject areas relevant to the industry. These tests are conducted every quarter so that students can showcase their cognitive skills for job readiness and provides multiple test attempts to improve their score. Any pre-final or a final year graduation student or a fresher with up to 2 years of experience is eligible to take this test.

Post taking the test, NQT certified candidates can directly apply for jobs of their choice through our TCS iON Job Listing Portal.

## What is TCS NQT?

TCS National Qualifier Test, is a PAN India assessment conducted by TCS iON, to gauge skill based capabilities of Job Seekers for their Employability Index and Industry ready relevance, based on their Cognitive Skills, Attitudinal approach, Industry Awareness and Subject expertise.



## Eligibility to apply for TCS NQT

- College Students who are doing UG/PG/Diploma courses, are in their Pre Final and Final Year.
- Freshers with UG/PG/Diploma Degree, with 0-2 years of Work Experience.

### Institute's Purchase Options

Based on volume of students count, attractive discount is offered to colleges. Discount is applicable to both the models below.

**Pre paid:** Institute registers as Distributor. Pays in TCS iON portal for bulk license count on behalf of students and generates Activation Code. Students use this code to register in TCS iON.

**Post paid:** Institute registers as Distributor. Generates payment link for students by uploading students email IDs. Students make the payment DIRECTLY in TCS iON using the payment link

### How Students assisted for jobs/placements :

- Write TCS NQT on the scheduled dates based on student's registration and get an NQT Score
- Students with NQT Score can update their detailed digital profile on the TCS iON Job Listing platform.
- **150+** companies on-boarded including TCS, many TATA group companies and Top Corporates
- See all jobs posted by Corporate Partners and apply to eligible Jobs
- Shortlisting and interview done by Corporates
- Final selection done post successful interview process

### TCS NQT - Key Market Differentiators:

- **TCS Hiring\*:** TCS has made it mandatory for students to have a good NQT score in NQT (cognitive) and Subject NQT Programming.
- **Job Support:** 100+ Corporates registered with TCS iON Job Listing portal and are looking for candidates with NQT Scores. Same score is valid for all corporates.
- **Broader Acceptance:** Students from more than 2000+ institutes have participated in TCS NQT so far
- **Diverse Product Range:** Wide Range of NQT Variants for IT and Non IT Industry/ Roles to assist students of all degrees in getting a job
- **Higher Visibility :** Students from any Tier 1/2/3/4 cities and college can write TCS NQT and get an opportunity to work anywhere in India .
- **Self Assessment:** With option for multiple attempts, students get an opportunity to know their current abilities and better the score to a level that can get them a job
- **PAN India Coverage:** Students can take the exam in any of the TCS iON authorized test centres across India – 2+ Lakh computer nodes, 670+ cities, 6800+ centres

**\*Candidates shortlisted and appearing, only for TCS Interview, will get refund money paid for subscription of NQT Cognitive Skill/ IT Programming Skill/ IT Career Readiness Pack.**

## **Commercials:**

### **Stand Alone Variants**

Sr. No.	NQT Assessment Variant	Skill Evaluation	Price/Student
1	Cognitive Skills	Verbal, Numerical, Reasoning Ability	599/- (Inclusive GST)
2	Psychometric Test	Attitude, Personality, Work Style	399/- (Inclusive GST)
3	IT Programming	Pseudocode, Algorithms, Basic SDLC, Java, C++, Python, PERL	399/- (Inclusive GST)
4	Industry NQT- IT	Evaluates awareness of the IT Industry	399/- (Inclusive GST)
5	Basic Computer Skills	Evaluates operational concepts for Computer	399/- (Inclusive GST)
6	Financial Markets and Services	Evaluates on Financial Services and its Functions around	399/- (Inclusive GST)
7	Industry NQT- BFS	Evaluates on Overall BFS Domain	399/- (Inclusive GST)
8	Accountant	Evaluates on Accounting Functions	399/- (Inclusive GST)

### **Bundle Variants**

Sr. No.	Bundle Variant	Price/Student
1	TCS NQT - <b>IT</b> Career Readiness Pack - <i>Recommended for IT Career</i> (Cognitive + Programming + Psychometric)	999/- (Inclusive GST)
2	TCS NQT - <b>BFS</b> Career Readiness Pack - <i>Recommended for BFS Career</i> (Cognitive + Financial Markets & Services+ Psychometric)	999/- (Inclusive GST)

Both the bundles above have additional subscription ,at no charge, to the following online courses, where students can do a self study to help in their career planning.

### **TCS iON Compass – Professional (with IT and BFS bundles)**

Online assessment product to assess your student's interests, abilities, personality, work values, skills and knowledge by leveraging the O\*NET framework. Students get a free 'Insights Card', a personalised report giving best fit career options and learning recommendations.

### **TCS iON Career Edge - Young Professional (with IT bundle)**

This online course has been designed with the intent to equip the youth of today with core employability skills to take on the future. Coverage includes behavioural skills, presentation and communication skills, resume preparation, business etiquette, IT fundamentals, basics of Artificial Intelligence

### Career Enhancement Program (with BFS Bundle)

This online course covers basic interpersonal skills, non-verbal, verbal and written communication, interview attending skills and business & social etiquette. This will help learners to improve interpersonal, social and communication skills, and in the process empower them as an individual.

### DISCOUNTED PRICING FOR IMS, AHMEDNAGAR

Sr. No.	Bundle Variant	Price/Student	Discounted Pricing(min count of 100 students) (incl GST)
1	TCS NQT - IT Career Readiness Pack -Recommended for IT Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Programming + Psychometric)		
2	TCS NQT - BFS Career Readiness Pack - Recommended for BFS Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Financial Markets & Services+ Psychometric)		

### STEPS TO BE CONDUCTED BY INSTITUTION:

- **SPOC identification** : Identification of a college SPOC who will operate distributor account
- **Distributor Registration** : TCS iON will work with the SPOC and create the distributor account. TCS iON to share document / show demo on uploading e-mail IDs
- **Upload e-mail ID:** SPOC to upload email ID of students to trigger mails to students with purchase links, at the agreed discounted price (Mail IDs will be treated confidential)
- **Reminder Mails:** Weekly reminder mails to students asking them to register
- **Notice-board Display:** TCS NQT 1 page flyer to be put on notice board
- **Online Sharing:** Message on TCS NQT in Placement Portals, Website, Learning Portals etc
- **Inclusion in Placement:** Include NQT subscription as part of their placement process

### Terms & Conditions:

- This proposal is valid till **20<sup>th</sup> June 2021**.
- Payments once done will not be refunded
- Once purchased, encourage students to register for the upcoming TCS NQT
- Product variants and Product bundles may be subject to revision, at discretion of TCS iON



Home Loan | Mortgage Loan | Business Loan | CC-OD | All Insurance | All Mutual Funds

Ref. No.

Date : 30/08/2024

## Memorandum of Understanding

BETWEEN

The MoU is made and entered between institute of Management studies, Career Development and Research (IMSCDR), Ahmednagar 414001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Ultrafast Financial Services

hereafter known as internship service provider

WHEREAS, IMS Ahmednagar has received 'AICTE' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training? Internship is part of the syllabus for completion of the degree.

AND WHEREAS the internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a memorandum of Understanding as under:-

1. IMS, ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select

- any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.
4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
  5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
  6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
  7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
  8. The MoU may be modified on mutual terms by both the parties.
  9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 30<sup>th</sup> Aug. 21.



Signed by,

1

[Signature]

(Director)

IMS, Ahmednagar  
For Ultra Fast Financial Services

2.

[Signature]  
[Name]

(Internship Service Provider)

## Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research ( IMSCDR ), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Katariya And Sons Nidhi Limited, 301 White House, Near Gogadev Temple, Serjapura, Ahmednagar 414 001 through its Director Amolkumar Anilkumar Katariya hereafter known as Internship Service Provider

WHEREAS, IMS Ahmednagar has received 'AICTE ' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of-

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training/ internship is part of the syllabus for completion of the degree.

AND WHEREAS the Internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

1. IMS, Ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.

4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
8. The MoU may be modified on mutual terms by both the parties.
9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 20<sup>th</sup> Aug 2021



Signed by,

1. Dr M B Mehta  
(Dr M B Mehta) (Director)  
IMS, Ahmednagar



2. Amolkumar Anilkumar Katariya  
(Amolkumar Anilkumar Katariya)  
(Internship Service Provider)

TAN/HN/ GST No. PNEK15942D



under Companies Act 1956 and licensed by Insurance Regulatory and Development Authority of India to carry on the business of Health Insurance bearing License no 129 represented by its , (Hereinafter referred to as '**Star Health Insurance**', the company which expression, unless excluded by the subject or context shall include its successors-in-office, administrators and assigns).

**AND**

**Institute of Management Studies Career Development and Research** a Premier Institution Operating from Ahmednagar and represented herein by its Director, (Dr.) Mehernosh Mehta , Deputy Director Dr. Vikram Barnabas and HOD Dr. Meera Kulkarni (Hereinafter referred to a institution which expression, unless excluded by the subject or context shall include its successors-in-office, administrators and assigns).

(Star Health Insurance and Institute of Management Studies career development and research are hereinafter jointly referred to as '**Parties**' and individually as '**Party**')  
015

The Star Health Insurance and the College have come to an understanding to conduct the Vocational/Elective course for promoting insurance awareness and enhancing employment opportunities for the students in Health Insurance Sector. Star Health Insurance will be the operational institution responsible for implementing the proposed certificate course governed by this MoU.



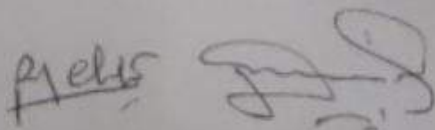
WHEREAS the Institute of Management Studies Career Development and Research a premier College in academics for educating the students for degrees School of Humanities, Management Studies. The Star Health Insurance and College agree that collaboration and co-operation between themselves will promote more effective use of their resources for mutual interest in enhancing opportunities for students. Both Parties being legal entities have decided to sign this MoU based on mutually agreed terms and conditions.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS HEREINUNDER:

### 1. CO-OPERATION

1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.

1.2 Star Health Insurance shall facilitate effective utilization of the intellectual capabilities of their faculty and their resources in developing syllabus/course modules and conducting capacity building,

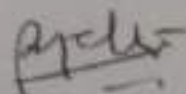
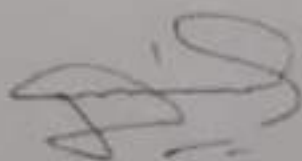


keeping in view the needs of the students. The College shall provide the required support for the smooth implementation of the above.

1.3 The general terms of this understanding shall be governed by this MoU and this MoU shall represent entire understanding as to the subject matter hereof and shall supersede any prior correspondence exchanged understanding between the Parties in this regard.

## 2. SCOPE OF THE MoU

2.1 **Programme:** Under this project Star Health Insurance will collaborate with the College jointly to offer programs for enrolment of students in the Vocational/Elective course offered by College. The Star Health Insurance in consultation with the College will introduce the vocational/elective course for Health Insurance through Online Platforms/Offline classroom sessions at College premises, depending upon circumstances. Both parties undertake close co-operation so as to ensure major benefit to student community to enhance their knowledge and skills. The curriculum shall be devised by Star Health Insurance Training and to be approved by the College as per norms.



2.2 **Eligibility:** They should have completed 18 years of age at the time of joining the course. In view of online classes, those having uninterrupted access to internet facility shall be given priority.

2.3 **Hours of Coverage:** The duration of course would be for 35 hours.

2.4 **Financial Commitments:** The First Party shall bear the expenses of the Faculty/ development and publication of course materials / conducting the course as per regulatory norms. . Star Health Insurance Company has no objection in the College charging fee as per College norms from Students for enrolling in the vocational course in Health Insurance.

2.5 **Certificate:** The students after completion of the vocational course and on passing prescribed exam as applicable would be eligible for certification.

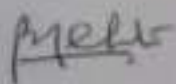
2.6 The First Party may consider providing self-employment opportunities to candidates successfully completing the certificate course subject to fulfilment of their eligibility under Regulations.

2.7 The Student who takes up this certificate course offered by the College after their successful completion of IC 38 exams shall take up appointment as Agent with Star Health Insurance ,if they so desire.

### 3. OBLIGATIONS OF THE PARTIES

#### Obligations of the College:

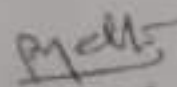
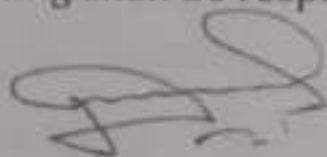
The College undertakes to:



- A. Identify the students interested/willing to participate in the Vocational/Elective Course on Health Insurance.
- B. Appoint focal points to coordinate with Star Health Insurance concerning all aspects of implementation of the course for its smooth functioning in College and constituent Colleges as applicable.
- C. Monitoring Attendance - College shall monitor the attendance of the students enrolled for the course and share the same with Star Health Insurance, as per prescribed frequency mutually agreed upon.
- D. To ensure no absenteeism or cancellation of sessions planned for the smooth conduct of the course.
- E. The College shall ensure that students should attend the examination conducted by Insurance Institute of India without fail.
- F. On being declared passed, distribute certificates to the students who have successfully completed the course.

**Obligations of Star Health Insurance :**

- A. Star Health Insurance Training shall be fully responsible for the preparation of the course curriculum and course design. Star Health Insurance Training shall be responsible for conducting the



health insurance course. Star Health Insurance Training shall conduct the course for a total period of 35 hours.

- B. The period in which it will be covered and the Number of sessions per week per day will be arrived at, as mutually agreed upon with the Second Party.
- C. Training will be conducted on Zoom online or Offline platform to start with.
- D. The course will be delivered in Hindi/Punjabi/English.
- E. The trainers would be provided by the Star Health Insurance .
- F. Printing of course completion certificate, under joint signatures using Star Health Insurance and College Logo/Emblem.

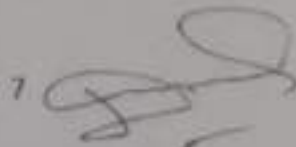
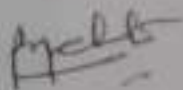
The above list is representative and not exhaustive.

#### **4. SINGLE POINT OF CONTACT**

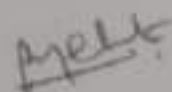
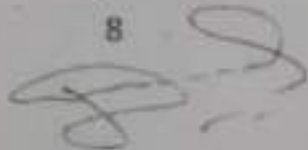
Each party shall provide the other party with single point of contact (SPOC) for each functional area for all inquiries regarding the implementation of this MoU/conduct of the course. Each party shall accept all inquiries from the other Party and provide timely and coordinated responses.

The First Party appoints Shri. Gaurav Dhokriya, Senior Manager, Pune, Star Health Insurance, as Course Director and SPOC, on its behalf.

#### **5. CONFIDENTIALITY**



Except as otherwise specified herein, each Party expressly undertakes to retain in confidence all information and know-how transmitted to it by the other Party in the course of the relationship governed by this MoU that the Disclosing Party identifies as being proprietary and/or confidential or that, by the nature of the circumstances surrounding the disclosure, sought in good faith to be treated as proprietary and/or confidential by the Receiving Party, including without limitation any information disclosed by insurer and will make no use of such information and know-how except under the terms and during the existence of this MoU. Each Party shall provide such confidential information to the other Party on trust. Both Parties shall treat the terms and conditions of this MoU as confidential; however, either Party may disclose such information in confidence to its immediate legal and financial consultants as required in the ordinary course of that Party's business. The Receiving Party shall take all such steps to prevent unauthorized access to the Disclosing Party's confidential information as it takes to protect its own confidential information. The Receiving Party shall not use the Disclosing Party's confidential information for any purposes other than in connection with performing its obligations or exercising its right under this MoU. However the parties to this MOU may disclose the confidential data if it is required to be disclosed pursuant to an applicable law, rule, regulation, government requirement or a court order. Upon the disclosing party's written request at any time or following the completion or termination of this MoU, the Receiving Party shall promptly return to the Disclosing party provide under or in connection with this MoU, including all copies, portions and summaries thereof. The Receiving Party should not disclose to third



party the confidential information provided by the Disclosing party for a further period of 3 years even after the completion of duration of the Course.

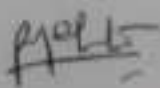
#### **6. OWNERSHIP OF DATA**

The ownership of Courseware and Data provided by the Star Health Insurance would rest with it. The data received by the College from Star Health Insurance shall, at all times, remain exclusive property of Star Health Insurance .

#### **7. LIMITATION OF LIABILITY**

The Star Health Insurance shall not be in any manner held liable for

- i) Discharging any financial commitments made by College.
- ii) Any suit on account of demands for infringement of copyright and other laws by the College which have no nexus with the object of the MoU being entered into.
- iii) The College shall ensure that all its software used as a platform of conducting classes is legally authorized. The Star Health Insurance shall not be responsible in any way for any liabilities arising out of use of pirated software.
- iv) Neither Party shall be liable to the other Party for any indirect, incidental, contingent, consequential, punitive, exemplary, special or similar damages, including but not limited to, loss of profits or loss of data, whether incurred as a result of negligence or otherwise.





irrespective of whether either Party has been advised of the possibility of the incurrence by the other Party of any such damages.

## **8. NOTICE**

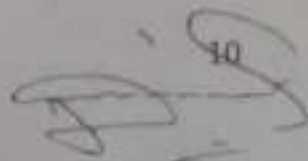
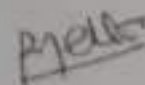
Unless otherwise provided herein, all notices or other communications under or in connection with this Agreement shall be given in writing and may be sent by personal delivery or electronic mail or post or courier or facsimile at the address mentioned in the recitals. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, two days after being put in the post and if sent by courier, one day after being handed over to the courier, if sent by electronic mail, when the electronic mail leaves the email server of the sender and if sent by facsimile, when sent to the correct facsimile number (on receipt of a confirmation).

## **9. COMPLIANCE WITH LAWS AND REGULATIONS**

Each Party is obligated to comply with relevant laws and regulations applicable to it.

## **10. PUBLICITY**

The parties to this agreement agree that they shall not use the Logo, trademarks, trade name or other proprietary makes of the other party in any advertising, press releases without prior written approval of the other party.

A handwritten signature in black ink, appearing to be "D. S.", with the number "10" written above it.A handwritten signature in black ink, appearing to be "Ayed", with a horizontal line underneath.

## 11. INDEMNITY

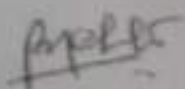
Either party shall indemnify each other and undertake to hold harmless of the other Party from and against any damages, liabilities, expenses and disbursements / any legal proceedings initiated in respect of or relating to his MoU.

## 12. SEVERABILITY

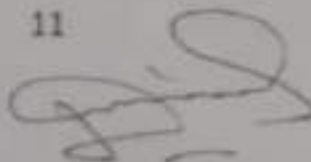
In case of any provision of the MOU be declared illegal, unenforceable in law the parties hereto will cooperate in all ways open to them to obtain substantially the same result as may be possible including taking appropriate steps to amend, modify or alter this MoU if necessary.

## 13. TERM & TERMINATION

13.1 The terms of this MoU shall commence on the effective date of signing and will be valid for a period of one year on mutually agreed terms, during which period the parties will take effective steps for the implementation of this MoU.



11



13.2 Either party may terminate this MoU by giving 30 days' notice period in writing. Notwithstanding such termination, all the batches of students already admitted into the Certificate Course during the currency of this MOU, each Party is bound to perform their respective obligations as enumerated under this MoU.

#### **14. AMENDMENT TO THE AGREEMENT**

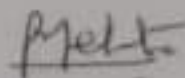
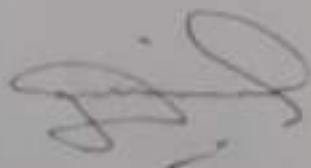
During the tenure of MoU in operation, circumstances may arise requiring for alteration or modifications which can be done after mutual discussion and agreed upon in writing by the parties.

#### **15. FORCE MAJEURE**

It is expressly agreed that neither Party shall be liable for any default, delay or lapse occurring due to reasons of Force Majeure which includes acts of God or any other events beyond the reasonable control of Parties war, strike, theft, tempest, sabotage, fire, floods and droughts; wars, riots, insurrection, acts of the public enemy, terrorism ("Force Majeure Event"); provided, however, that in the event a Force Majeure Event persists for Thirty (30) days or more, either Party shall have the right, but not the obligation, to terminate this Agreement.

#### **16. DISPUTE RESOLUTION**

16.1. **Governing Laws:** This Agreement shall be governed by and construed in accordance with laws in India.

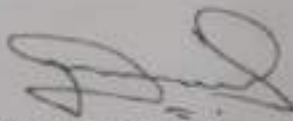


**16.2. Dispute Resolution:** Any dispute arising between the Parties in connection with this Agreement shall at first instance be resolved amicably between the Parties through mutual discussions failing which each Party hereby agrees to resolve the dispute by referring to the sole Arbitrator appointed by mutual agreement. The Arbitration proceedings will be conducted in accordance with Arbitration and Conciliation Act, 1996. The seat of Arbitration will be at Chennai and cost will be shared by the parties.

**16.3 Jurisdiction:** The courts located in Chennai will have exclusive jurisdiction.

For Star Health Insurance  
Research, Ahmednagar

For Institute of Management Studies Career Development and



**Mr. Vikrant Kaigaonkar**  
Assist. Zonal Manager , Pune Zone



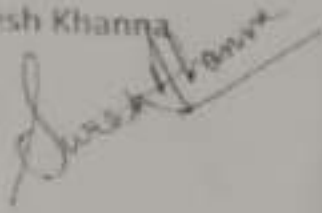
**Dr. MEHERNOSH MEHTA**  
Director, IMSCDR

(AUTHORISED SIGNATORY)

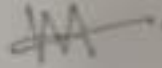
(AUTHORISED SIGNATORY)

<b>Mr. Vikrant Kaigaonkar</b>	<b>Dr. MEHERNOSH MEHTA</b>
Wahi Heights, Laltaki , Sarjapura Road, Ahmednagar . 414001	IMS Campus ,Station road Ahmednagar.414001
Mobile #: 9325100678	Contact No. #: 0241- 2346532
E-mail:vikrant.k@starhealth.in	E-mail:imscdr81@gmail.com

Witness 1: Suresh Khanna



Witness 2: Gaurav Dhokriya



SH69542

# CALYXPOD

Memorandum of Understanding

#Digital-India | #Skill-India | #MakeinIndia

# Calyxpod

Dated: 28 August 2022

BPHE Societys Institute of Management Studies Career Development & Research

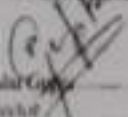
Thank you for your interest in using CALYXPOD, a product designed & provided by CALYXPOD Talent Solutions (Pvt.) Ltd.

Attached is the Memorandum of Understanding (MoU) for your kind reference. We are available to answer any requests you may have either on the various features of CALYXPOD or related to the MoU.

We at CALYXPOD are committed towards providing a forward looking and a best in class solution to enable continuous growth of your esteemed institution. We look forward towards a perennial successful relationship with your esteemed institute.

Sincerely,

For CALYXPOD TALENT SOLUTIONS PVT. LTD.

  
Rishu Gupta  
Director  
Calyxpod Talent Solutions Pvt Ltd

Dear

Mr. Rishu Gupta

Director

M: +91-9811283792

MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING (this "MoU"), is made on the 29th day of April, 2022 between CALYXPOD Talent Solutions Pvt. Ltd, having its office at 8861, Phase 5, Unfyog Vihar, Gurugram, Haryana - 122016, INDIA (hereinafter referred to as "CALYXPOD") and BPHE Societys Institute of Management Studies Career Development & Research having its location IMS Campus Station Road Near Chandni Chowk, Ahmednagar.

Maharashtra 414001

RECITALS

CALYXPOD and Institution are hereinafter collectively referred to as the "Parties" and individually referred to as the "Party". Each Party in this agreement has the legal authority and capacity to enter into this agreement.

WHEREAS CALYXPOD is providing its product CALYXPOD for use by the Institution for their convenience and as a tool to help them perform their job in a more efficient manner.

WHEREAS the Institution desires to engage with CALYXPOD to use its product CALYXPOD.

NOW, THEREFORE, for and in consideration of the mutual covenants and obligations by the parties hereto, the receipt and sufficiency of which both parties hereby acknowledge, it is agreed as follows:

AGREEMENT**1. SCOPE of CALYXPOD**

CALYXPOD will provide its product CALYXPOD over the internet. CALYXPOD will be offering the following features for use by the Institution for their convenience and as a tool to help them perform their job more effectively:

- 1.1 Institution will be provided its own Community on CALYXPOD with a URL like <https://Community.Calyxpod.Com>.
- 1.2 Institution will be able to update its contact details & logo.
- 1.3 Institution will be able to define and manage any number of courses or degrees that it offers to the students.
- 1.4 Institution will be able to add any new team member to its Community on CALYXPOD or suspend any team member from its Community on CALYXPOD. Institution will also be able to manage the permissions and roles of each individual team member on its own.
- 1.5 Institution will be able to define and manage up to twenty (20) departments on CALYXPOD for managing their placement activities across different courses offered by it. Institution will be able to associate any number of courses or degrees with each of the departments.
- 1.6 Institution will be able to add and manage up to twenty-five (25) active members in each department defined by it.
- 1.7 Each Department team member as per the role & permission assigned to it, as defined by CALYXPOD, will be able to add and manage students belonging to various courses linked to the Department.

# Calyxpod



- 1.8 Department team member as per the role & permission assigned to it, as defined by CALYXPOD, will be able to invite Students to CALYXPOD.
- 1.9 Institution, as defined by CALYXPOD, will be able to decide if the students can update their academic details by themselves or only the Department team members must be allowed to update the academic details of various students.
- 1.10 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to download an Excel of the various students being taken care of by it.
- 1.11 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view and download various resumes submitted by the student.
- 1.12 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to define and manage various placement events being organized by them for the students.
- 1.13 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to mark which students are eligible for a placement event.
- 1.14 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to define the registration dates for the various placement events being organized by them.
- 1.15 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view / download the following lists of students:
  1. Students who are eligible for a placement event.
  2. Students who have registered for the placement event.
  3. Students whose applications have been approved for being sent to the Company.
  4. Students whose applications have been shortlisted by the Company for appearing in the placement event.
  5. Students who have been selected for offers by the company in the placement event.
- 1.16 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view the list of all the Placement Events being organized for a batch.
- 1.17 Department Team Members as per the role & permission assigned to them, as defined by CALYXPOD, will be able to view the list and the details of all the offers made to the students of a batch.
- 1.18 Department Team Members and the Students will be able to update their individual passwords.
- 1.19 Individual students will be able to edit / update the following details in their profile and generate their Resumes.
  1. Personal Details (excluding the Name, Course, Roll Number)
  2. Contact Details (excluding the Primary Email Address)
  3. Academic Details (College Academics if Permitted by the Department settings as decided by the Department Head)
  4. Project Details
  5. Professional Experience Details
  6. Seminar / Training Details
  7. Research / White Paper Details
  8. Achievements, Extra Curricular Activities, Personal interests / Hobbies.
  9. References

# Calyxpod

- 1.20 Department Heads can decide if they would like to make it mandatory for students to seek approval on their resume content before they can submit the resume at the time of registering for a Placement event or if the students can directly submit the newly generated resumes without seeking approval from the Department.
- 1.21 Students will be able to view the various placement event opportunities for which they are eligible.
- 1.22 Students will be able to register for the Opportunities they are eligible for. Student can do so only within the period the Department has opened the Registration. Department will be allowed to change the dates of Registration as per their requirements.
- 1.23 Students must be able to see the details of the Job / Internship offer received by them.
- 1.24 Notifications will be generated on CALYXPOD to keep students informed of the various placement events schedule being organized by the Department. These Notifications will be based on the details provided by the Department Team Members.

## 2. SUBSCRIPTION PACKAGES

**CALYXPOD** will provide **CALYXPOD** for use by the **Institution**. All students graduating in one calendar year are termed together as a single Batch. These students may belong to any course and the graduating month (in one calendar year) of each course may be different from the other. **The Core package of platform (Forums, Placements & Messages) shall be provided for free for three academic year (2022-23, 2023-24 batch) only.**

- Note: The Core Placement Platform Package can be used at No Cost till 30th June 2023 by the institute and the free usage shall be extended for one more academic year based on the complete usage of the core platform features in the initial first year from the date of signing of MoU.

**CALYXPOD** will also permit the **Institution** to be able to add & invite its per-final year students and manage their internship opportunities without any cost to the **Institution**.

**CALYXPOD** commits to let the **Institution** use **CALYXPOD** as per the package chosen by the **Institution** and an agreement shall be signed between both the parties on mutual agreement.

**CALYXPOD** will provide a capability to the **Institution** to send SMS Notifications to Students via **CALYXPOD**. However, the same will be chargeable based on the number of SMS Notifications sent by the **Institution**. The cost for SMS Notifications can be shared if required.

## 3. DATA SECURITY

As per this agreement all the details collected from the students and all data stored and retained in **CALYXPOD** shall not be misused, distributed, and sold by **CALYXPOD** to any third party for commercial purposes. That **CALYXPOD** undertakes and ensures that it shall take all optimum steps and shall guarantee to its best capacity and capabilities to provide security and protect the information stored on **CALYXPOD** in accordance to all prevalent and established internet protocols.

# Calyxpod

Below are the few steps we take to ensure the Data Security:

1. **HTTPS Connection:** The URL is Secure.
2. **Team Management / Access Control System:** No user can misuse the system.
3. **Complete Admin Rights:** No Other Party Involvement
4. **History Trail:** All activity of various Actions and Downloads are captured.
5. Deployed on one of the **best Secure Cloud Environments** in the World.
6. **Data shall not be distributed or sold by CALYXPOD to any third party for commercial reasons.**

## 4. TERM, TERMINATION and REVIEW

This Agreement is valid from the Effective Date (date of signing of the agreement) outlined herein and is valid for two year from the date of signing of the agreement.

This Agreement will be reviewed once the deadline has expired and may be continued by mutual consent of both parties.

The Institution may choose to end this agreement at their will at any date before the expiry of the agreement period. CALYXPOD on receiving a notification from the Institution for ending the contract will disable the Institution's Community on CALYXPOD.

## 5. DISPUTE RESOLUTION: ARBITRATION CLAUSE

Every dispute, difference, or question which may at any time arise between the parties, touching or arising out of or in respect of this agreement or the subject matter thereof shall be referred to the sole arbitrator appointed by both the parties and in the event of any failure to commence or to continue arbitration by the arbitrator for any reasons whatsoever, the new arbitrator shall be appointed.

The arbitration shall be governed by the applicable Indian Laws. The seat of arbitration shall be in Meerut, India.

## MISCELLANEOUS:

The Parties agree to attempt in good faith to resolve any dispute or disagreement of any kind whatsoever between or among them in connection with or arising out of this agreement, including any question regarding its existence, validity or termination ("Dispute") expediently and amicably to achieve timely and full performance of the term of this agreement.

# Calyxpod

- b) All claims regarding this Agreement are governed by and construed in accordance with the laws of Delhi state and Central government of India applicable to contracts wholly made and performed in such jurisdiction, except for any choice or conflict of law principles and must be litigated in Delhi state jurisdiction only.
- c) This Agreement binds and inures to the benefit of the parties' successors and assignees. This Agreement is not assignable, delegable, sub-licensable, or otherwise transferable by the Institution in whole or in part without the prior consent of CALYXPOD. Any transfer, assignment, delegation or sublicense by Institution done otherwise without consent is invalid.

IN WITNESS WHEREOF the Parties hereto have entered into this Agreement the day and year herein above written.

Signed and Delivered by The Authorized Representative of Parties to this Agreement:

For and on behalf of

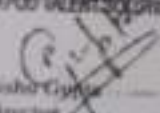
for and on behalf of

**CALYXPOD Talent Solutions Pvt. Ltd.  
& Research**

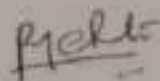
**BPHE Society's Institute of Management Studies Career Development  
& Research**

Gurgaon

FOR CALYXPOD TALENT SOLUTIONS PVT. LTD.

  
Rishu Gupta  
Director  
Calyxpod Talent Solutions Pvt Ltd

Director



Mr. Rishu Gupta  
(Authorized Signatory)



Dr. M. B. Mehta  
(Director)

*(The validity of the Memorandum of Understanding and the feature details are valid until further revisions)*

## Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research ( IMSCDR ), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Exide Industries Ltd., Plot No. E 5, MIDC, Ahmednagar, 414 111 through it's Head-Plant HR Dr. Basavraj Bakali.

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

1) Exide Industries Ltd. would like to take students of IMS, Ahmednagar MBA in HR, Finance, Operations & Supply Chain management as Interns for 2 Months duration.

2) Exide Industries Ltd. would like to give practical problem-solving experience to IMS, Ahmednagar students by way of Industrial Projects:

There are two types of projects:-

- a) Providing solutions for defined problems.
- b) To define the problems which are unknown. For the Best solution given and / or best problem defined within 15 days Exide Industries Ltd. will recognize the student with Certificate of Recognition and a cash prize.

3) Exide Industries Ltd. would like to invite Teaching Faculty of IMS, Ahmednagar at their factory to share theoretical knowledge by way of basics of respective stream of education which will help Exide Industries Ltd. employees to seek refresher training on the subjects they are working in.

4) Exide Industries Ltd. would like to send their seasoned employees working at senior level to IMS, Ahmednagar as Guest Lecturer to share industry experience and to make the students industry ready.

5) Exide Industries Ltd. would also invite IMS, Ahmednagar students to come and visit their facility (Industrial Visits) to explore practical industrial knowledge and see the overall manufacturing process through a industrial visit.

6) IMS, Ahmednagar would like to send their Faculty members to visit Exide Industries Ltd. Manufacturing plant for 3 - 5 days to get Industry exposure and current trends in various functional areas.

This MoU is made at Ahmednagar on 22<sup>nd</sup> day of June month of 2023.

Signed by,

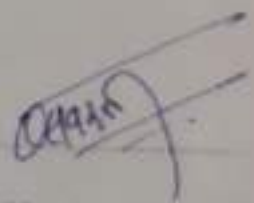


1 Dr. M.B.Mehta

  
DIRECTOR  
Institute of Management Studies  
Career Development and Research  
AHMEDNAGAR  
IMS, Ahmednagar



2. Dr. Basavraj Bakali

  
(Head - Plant HR),

Exide Industries Ltd. MIDC, Ahmednagar

## MEMORANDUM OF UNDERSTANDING

For MBA Final year students Internship programme

BETWEEN

Institute of Management Studies, Career Development and Research ( IMSCDR ),  
Ahmednagar 414 001

AND

Office of the Hon. District Collector and District Magistrate, Ahmednagar 414 001

AND

District Skill Development, Employment and Entrepreneurship Guidance Center,  
Ahmednagar

## MEMORANDUM OF UNDERSTANDING

### BETWEEN

- 1) Dr. M. B. Mehta, Director, Institute of Management Studies, Career Development and Research (IMSCDR), Ahmednagar 414 001 through its hereafter known as IMS, Ahmednagar

And

- 1) Hon. Shri Siddharam Salimath , IAS, District Collector and District Magistrate, Ahmednagar 414001 Government of India

And

- 2) Shri. Nishant Suryawanshi, Assistant Commissioner, District Skill Development, Employment and Entrepreneurship Guidance Center, Ahmednagar

WHEREAS, IMS Ahmednagar has received 'AICTE.' New Delhi and S.P. Pune University, under the courses

- Master of Business Administration (Marketing, Finance & HR)

WHEREAS, practical training / Internship is part of the syllabus for completion of the degree.

AND WHEREAS, the Internship Service Provider is in professional business related to the above courses

Both the parties have mutually decided to have a Memorandum of Understanding as under:-

#### 1) Terms :

- This MoU shall become effective as of the date of its execution and shall continue in the effect of its period for 60 days from the date of execution.
- IMS, Ahmednagar will provide a list of interested students with all the required details to the internship service provider.
- The internship service provider may conduct a interview or otherwise and select the students for the internship at their business location.
- The internship service provider will not be obliged or required to select any students unless the internship service provider is satisfied with the students ability to complete the internship.
- The internship service provider will be required to pay remuneration/ stipend of ₹ 5000/student/month.(including transportation/ other allowances)
- The internship service provider will ensure that the students selected complete their internship with regular attendance. The internship service provider will be required to give a certificate of completion of internship to the students who complete the internship training.

- It is clearly understood that the internship service provider is not obliged to employ any student.
- IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the internship service provider.
- The MoU may be modified on mutual terms by both the parties.

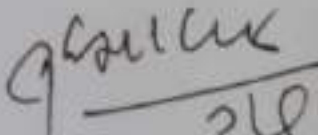
## 2) Termination

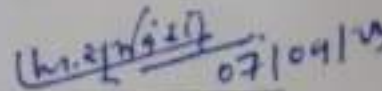
- This MoU shall be terminated by either party after serving 7 days' notice upon other party in case of breach of any terms and conditions of the MoU

## 3) Scope of work

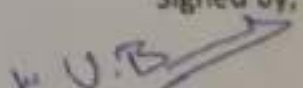
- Data collection of successful Alumni student entrepreneurs in the district.
- Collection of information from other departments for preparing the District Strategic Plan
- Conducting Industry Skill Mapping Survey
- Collection of information about the startup ecosystem and conducting a survey in the district, promoting candidates participation in startup programs, organizing boot-camps in the district and organizing district level competition.
- Assistance in employment generation program.
- Assisting in job fairs
- Collection of information for preparation of District Skill Development Plan (DSDP).
- Collection of information for preparation of District Export Plan

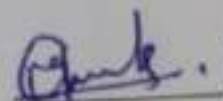
This MoU is made at Ahmednagar on -


1.   
 Shri. Siddharam Salimath  
 Hon. District Collector,  
 Ahmednagar

2.   
 Shri. N.N. Suryawanshi  
 Assistant Commissioner  
 DSDE&EGC, Ahmednagar

Signed by, .

  
 Dr. M. B. Mehta, Director  
 IMS, Ahmednagar

Witnesses: 1)  Machhindra Ukirde

2)  A. R. Chavan



**Memorandum of  
Understanding  
Between  
Veterans India  
and  
IMSCD&R  
Ahmednagar**





**Date :12/06/2023**

This MEMORANDUM OF UNDERSTANDING ("MOU") is entered on 12 June Day of the Year 2023 between: Veterans India organization registered under Indian Trust Act, 1882 having its registered office at D-253, Madhu Vihar Near, Sector-3, Dwarka, New Delhi-110059. And Corporate Office Plot-C -713 B, First Floor, Sector-7 (Market), Dwarka, New Delhi-110077, India, of the FIRST PARTY,

AND

**BPHE Society's Institute Of Management Studies ,Career Development and Research . Station Road, Ahmednagar.**

WHEREAS Veterans India is a National apolitical patriotic non-profitable organization of Veterans from all fields led by an Ex-Servicemen (which includes Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families) to inculcate patriotism, nationalism and integrity among citizens of the Nation especially youth and students.

Whereas BPHE Society's IMSCD&R is affiliated to Savitribai Phule Pune University with NAAC A+ grade . IMSCD&R runs courses of MBA, MCA and B.Voc under its umbrella

AND WHEREAS the parties, through professional interactions and collaboration seek to bring patriotism, nationalism and integrity in students of higher education Institutions ( HEIs) of India by merging veterans experience and guidance through higher education activities, both enter into this agreement to establish a strategic partnership in the areas given in more details in the succeeding paragraphs.

#### **Preamble and Objectives**

The objective of this MOU defines standards for the overall development of UG and PG students by bringing a Military touch that enables the youth to grow in all three dimensions (Mansa, Vacha and Karmana).

#### **Strategic Collaboration (Objectives, Scope & Outcome)**

The Veterans India and (Name of College) under this MOU, shall collaborate towards:





1. Bringing nationalism and patriotism in higher education Institutions (HEIs)/Universities through activities based on veterans India themes and sharing experiences of Ex-Servicemen.
2. Personality development and Strategy building practices within higher education Institutions / Universities by involving local Veterans within higher education Institutions/ University vicinity.
3. Targeted preparation for SSB/CDS and other military examinations and interviews.
4. Modernizing NCC culture in higher education Institutions/ University vicinity by quick adoption model.
5. Connecting youth with veterans to make 2nd innings of veterans a better place full of knowledge and joy.
6. Adoption of Must Train method [Strategy and Tactics] for self-defense and national security.
7. Working together for the welfare of Gallantry Awardees, Martyr's families, Disabled Soldiers, Ex-Servicemen and their families.
8. Weekly/Monthly Activities to bring veterans from India and retired Military personnel into Induction level programs in higher education Institutions/Universities.
9. Monetary Compensation to Veterans for sessions they attend as speakers or expert to share their experience post-retirement.
10. All Sports/ physical fitness activities are to be conducted in collaboration with the Veterans India Youth Wing to meet the objective of the FIT India movement launched by the Honourable Prime Minister.
11. The college / Institute/ University shall provide premises in their campus free of cost and available manpower to Veterans India for patriotic activities as and when required besides above mention activities.
12. Facilitation of appropriate internship opportunities to the students in all applicable aspects of the organization including management and technology sectors in their Wings.





### Definitive Agreement



Any cost associated with the execution of the objectives of this MOU, if any, shall be mutually discussed and agreed to between the parties in a definitive agreement, before carrying out the activity.

### Tenure and Termination

This MOU is valid for five (5) years initially and will be deemed renewed for three years unless terminated otherwise.

This MOU shall commence as set forth above and remain in effect through the end of the term unless:

- a. Otherwise superseded by another agreement between the parties.
- b. The parties mutually agree to terminate this MOU.
- c. Either party gives the other 90 days' written notice of their intent to terminate this MOU.
- d. A breaching party has failed to cure a material breach of this MOU within 30 days following written notice of that breach given by the non-breaching party.

Each party is an independent contractor and no provision of this MOU grants either party any express or implied right or authority to assume or create any obligations or responsibility on behalf of or in the name of the other party or bind the other party in any manner or thing whatsoever.

Neither party shall assign or transfer the privileges and obligations under this MOU without the prior written consent of the other party.

The law of the Republic of India shall govern this MOU. Any dispute between the





parties arising in connection with the performance of this MOU shall be resolved amicably between the parties through a process of negotiation before the use of any judicial remedy before the appropriate forum. Both parties irrevocably submit to the exclusive jurisdiction of the Courts at New Delhi, for any action or proceeding.

Any changes to the MOU are to be mutually agreed to by Veterans India and the IMS & CDR Ahmednagar and executed in writing.

This MOU may be executed in one or more counterparts, each of which will be deemed to be an original of this MOU and all of which, when taken together, will be deemed to constitute the same agreement. A signed copy of this MOU delivered by facsimile, e-mail or other means of electronic transmission shall be deemed to have the same legal effect as delivery of the original signed agreement.

IN WITNESS WHEREOF, the parties hereto have executed this MOU on this 12th day of June 2023 at New Delhi.

For and on behalf of  
Institute Of Management Studies,  
Career Development and Research

.....  
*pratik*

Head of Institution  
Ahmednagar  
Maharashtra, 414001  
**DIRECTOR**



For and behalf of  
Veterans India

.....  
*B K Mishra*

Dr. B K Mishra  
National President, Veterans India  
Dwarka New Delhi 110059

Institute of Management Studies  
Career Development and Research  
**AHMEDNAGAR**

WITNESSES:

.....  
*Suresh Khanna*  
.....  
(Prof Suresh Khanna)

.....  
*Prasad Zaware*

.....  
*Komal Yadav*  
.....  
(KOMAL YADAV)

.....  
*Abhimanyu*  
.....  
(ABHIMANYU)



charges, taxes etc with respect to Facilities provided to TCS and shall be liable to pay any such applicable fees, charges, taxes etc during the term of this Agreement. LISP shall indemnify, defend and hold harmless TCS and the Customer from and against any and all liabilities, damages, claims, fines, penalties, and expenses of whatever nature arising or resulting from breach of the aforesaid warranties or from the violation of any laws, rules, regulations or statutory requirements.

**6. Limitation of Liability:** TCS shall not be liable to the LISP for any special, indirect, incidental, consequential (including loss of revenue and/or profit, exemplary or punitive damages, whether in contract, tort or other theories of law, even if TCS has been advised of the possibility of such damages. The total cumulative liability of TCS under this Agreement shall not exceed in aggregate the amount paid by TCS to the LISP under the Agreement.

**7. Confidential Information:** Each Party receiving the Confidential Information (the "Receiving Party") acknowledges and agrees to maintain the confidentiality of Confidential Information provided by the other Party (the "Disclosing Party") hereunder. The Receiving Party shall not disclose or disseminate the Disclosing Party's Confidential Information to any person other than those employees, agents, contractors, subcontractors and business of the Receiving Party, or its affiliates, who have a need to know it in order to assist the Receiving Party in performing its obligations, or to permit the Receiving Party to exercise its rights under the Agreement. The provisions of this Clause with respect to Confidential Information shall not apply to the extent that such Confidential Information is: (a) already known to the Receiving Party free of any restriction at the time it is obtained from the Disclosing Party; (b) subsequently learned from an independent third party free of any restriction and without breach of this provision; (c) is or becomes publicly available through no wrongful act of the Receiving Party or any third party; (d) is independently developed by the Receiving Party without reference to or use of any Confidential Information of the Disclosing Party; or (e) is required to be disclosed pursuant to an applicable law, rule, regulation, government requirement or court order, or the rules of any stock exchange. Upon the Disclosing Party's written request at any time, or following the completion or termination of this Agreement, the Receiving Party shall promptly return to the Disclosing Party, or destroy, all Confidential Information of the Disclosing Party provided under or in connection with this Agreement, including all copies, portions and summaries thereof.

**8. Intellectual Property Rights:** LISP agrees that TCS Application System, Deliverables and work products created or developed by TCS or its employees, representatives etc. using TCS Application System and/or Facilities under the Agreement, together with any associated copyright and other intellectual property rights, shall be the sole and exclusive property of TCS. TCS is allowed to use the name and address of the LISP which may be necessary to render the Services to its Customers.

**9. Termination:** (10.1) **Termination for convenience by TCS:** TCS is entitled to terminate this Agreement by giving fifteen (15) days prior written notice to the LISP. It is acknowledged and agreed between the Parties that LISP does not have right to terminate this Agreement for convenience. In the event if LISP terminates this Agreement for convenience, the same shall be construed as material breach of this Agreement and TCS shall have the right to claim appropriate damages under the Law and this contract.

(10.2) **Termination for Material Breach:** Either Party may terminate this Agreement immediately by a written notice to the other Party in the event of a material breach which is not cured within thirty days of the receipt of the said notice period. Failure of LISP to abide by the Service Levels and denial of access by LISP to TCS on the Facilities shall be treated as material breach and the Agreement shall immediately be terminated by TCS.

(10.3) **Effect of Termination:** Either party shall return to other party any of other party's confidential and proprietary information and material in its possession. LISP agrees that in the event of expiry or termination of this Agreement for any reason, any accepted and unexecuted Work Order shall be executed by the LISP and all the obligations under such Work Order shall be performed by the LISP.

**10. Miscellaneous:** (11.1) **Independent Contractor and Assignment:** LISP shall not assign or transfer its Agreement or any obligations hereunder to any third party, without the prior written consent of TCS.

(11.2) **Change Request:** Any changes to this Agreement shall be in the form of change order ("Change Request") as attached in Schedule 4 and shall be signed by both Parties.

(11.3) **Governing Law, Dispute Resolution and Jurisdiction:** The Agreement shall be governed by and interpreted in accordance with the laws of India. All disputes arising between the Parties, out of this Agreement shall be referred for arbitration to a sole Arbitrator to be mutually agreed upon and proceedings shall be governed by the Arbitration and Conciliation Act 1996. The venue and seat of arbitration shall be Mumbai. Subject to arbitration, the courts in Mumbai shall have exclusive jurisdiction.

(11.4) **Entire Agreement:** This Agreement sets forth the entire understanding of the Parties and supersedes all prior agreements and understandings between the Parties, with respect to the subject matter hereof.

(11.5) **Notice:** Any notice in connection with this Agreement shall be in writing in English and delivered by hand, facsimile, email (as specified in the Work Order) registered post or courier of international origin to the address mentioned in the introduction clause or any other address, as may be intimated to each other in writing by the Parties.

IN WITNESS WHEREOF, the Parties hereto have caused this Agreement to be executed by their duly authorized representatives

Institute of Management Studies-Career Development  
And Research, Ahmednagar

By: [Signature]

Name: M. N. R. Moha

Title: Director

TATA Consultancy Services Ltd.

By: [Signature]

Name: M. Venkatesh Hariharan

Title: Global Head - TCS/ICM

TCS Proprietary and Confidential



Version 01

**SCHEDULE 3**  
**TERMS OF AGREEMENT**

<b>LSP Name</b>	<b>Invoking Entry</b>	<b>Registered office address</b>	<b>Details of contact person</b>	<b>Location Name</b>
Institute of Management Studies, Career Development And Research, Ahmednagar	BPHE-S IMSCOR VA/PA	IMR Campus, C.S.H.D Station Road, Ahmednagar, Ahmednagar, Maharashtra, India-430001	Mr. Mahesh Polder HOD maheshpolder@gmail.com 9422727196	Ahmednagar

<b>Contract Term</b>	<b>Effective Date</b>
3 years from Effective Date	12-July-2015



**SCHEDULE 2**

**1. Facilities:** Facilities shall be inclusive but not limited to the following listed:

**a. General Facilities:**

- i. Furnished IT lab with furniture,
- ii. Air-conditioned server & UPS room
- iii. First Aid
- iv. Fire Extinguishers
- v. Drinking water
- vi. Canteen
- vii. Rest Rooms and Toilets
- viii. Housekeeping staff (including but not limited to Sweepers, Floorers, Security Guards, Electricians, Lab Technicians, etc.)

**b. Diesel Generator Facilities:**

- i. Dedicated Diesel Generator (DG) supply to the Facilities of a standard make which is supported by valid AMC and service certificate at all times

**c. Assessment Support:**

- i. As per TCS requirement, LISP will arrange for required assessment support, by designating personnel in the role of Administrator, Invigilators, Lab technicians, Security Guards, etc. as derived and determined by TCS. TCS and its Authorized Personnel shall validate and pay for such invigilation/ supervision services as per rates specified in point 3 (c) of Schedule 2. The LISP shall share the details of such personnel providing the invigilation/ supervision services with TCS and/or its Authorized Personnel as and when required.

- ii. LISP will provide furnished IT lab with furniture, air-conditioned server room & UPS room, dedicated DG supply.

**2. LISP Hardware:**

Based on requirements of TCS, as per Work Order (as per 5 (a) below), including but not limited to the following as applicable:

- a. Computer Nodes ( Per Node Contracted and Used Per Session)
- b. LAN Facility
- c. Surveillance Camera facility to record a session based on TCS requirement
- d. Recording media (CD/ DVD)
- e. Webcam for registration based on TCS requirement
- f. Internet Connectivity (with or without broadband connectivity)
- g. Laser / Ink Jet Printer (Per Unit)
- h. Printer with printing paper
- i. UPS
- j. Generator back Up

**3. Fees:**

- a. TCS shall pay Fees only for LISP Hardware for nodes as specified in the Work Order
- b. The rate per node shall be determined basis "Category" as specified in Work Order. Various Categories are listed below:

Category	Number of Shifts	Personnel and Miscellaneous Cost	Rate per Node- LISP Hardware
C1	One Shift	Excluded	40
C2	Two Shift	Included	120
C3	Three Shift	Included	150
C4	Four Shift	Included	165



c. During Usage Period for personnel engaged and if the cost of the same is not included as per above defined rates then LISP shall be entitled to charge TCS for actual number of personnel engaged at the following agreed rates:

Sr. No.	Personnel Description	Single Shift Price
1	Test Center Administrator	Rs. 750 per shift
2	IT Managers	Rs. 700 per shift
3	IT Assistants	Rs. 400 per shift
4	Invigilators	Rs. 400 per shift
5	Support	Rs. 300 per shift

d. Other Reimbursements: Basis of actual utilization LISP is entitled to charge TCS for reimbursements of expenses on actual spend as defined below:

#	Description	Price
1	Surveillance Camera facility to record a session	Rs. 10 per node per day
2	Print Per Sheet	Rs. 1 per sheet

e. Diesel Generator Cost: Basis of actual utilization LISP will charge TCS for reimbursement of diesel expenses for the proportionate DG usage (i.e. period utilized, load shared, etc.) at rates specified below:

Sr. No.	Description	Rate
1	Diesel Cost	Rs. 800 per hour

#### 4. Miscellaneous:

- a. TCS will raise a Work order whenever TCS wants to use LISP hardware and LISP shall raise invoice after the Usage Period. LISP shall attach a copy of the Work Order and supporting documents along with the invoice. TCS shall verify the invoice and pay a validated invoice within thirty (30) days from the date of receipt of original hard copy of the invoice on best effort basis.

#### SCHEDULE - 3 SERVICE LEVEL CREDITS

- LISP shall provide confirmation of order within 24 hours of receiving Work Order from TCS personnel
- LISP shall ensure that the details of personnel providing invigilation/supervision service are shared with TCS personnel 10 days prior to the period specified in Work Order
- LISP shall ensure that the invoices are dispatched immediately after completion of the project as stated in Work Order.



SCHEDULE 4  
CHANGE REQUEST

No change to any Scope of Services shall be binding on the Parties unless the Change Request to the Facilities Agreement dated \_\_\_\_\_  
(Facilities Agreement) has been signed by authorized representatives of each party.

Change Request  
No.: \_\_\_\_\_

Date Initiated: \_\_\_\_\_ Initiated by: \_\_\_\_\_

The following changes to the schedules to the Facilities Agreement are hereby approved by both the parties.

Description of Change:

Following are the changes/additions agreed to:

- a) Schedule 1
- b) Schedule 2
- c) Schedule 4

Approved  
Tata Consultancy Services Limited

Authorized Signatory \_\_\_\_\_ Date \_\_\_\_\_

LSP

Authorized Signatory \_\_\_\_\_ Date \_\_\_\_\_



## Memorandum of Understanding

BETWEEN

The MoU is made and entered between Institute of Management Studies, Career Development and Research ( IMSCDR ), Ahmednagar 414 001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Shri Pooja International Agency, Ahmednagar 414 001 through its Director Mr. Nilesh Vaikar hereafter known as Internship Service Provider

WHEREAS, IMS Ahmednagar has received 'AICTE ' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of-

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training/ internship is part of the syllabus for completion of the degree.

AND WHEREAS the Internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a Memorandum of Understanding as under -

1. IMS, Ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.

4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
8. The MoU may be modified on mutual terms by both the parties.
9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on **23<sup>rd</sup> August 2021**.



Signed by,

1 Dr. M.B.Mehta-

(Director)

IMS, Ahmednagar



2. Mr. Nilesh Vaikar-

(Director)

Shri Pooja International Agency, Ahmednagar

TIN/ GST No. \_\_\_\_\_



# TCS iON Proposal

for TCS NQT

submitted to

Institute of Management Studies, Ahmednagar



## Overview:

TCS iON, the strategic unit of TCS (Tata Consultancy Services). TCS iON is providing a gateway to every students' future. It gives access to one single, standardized, high quality benchmark test to showcase their competency to top recruiters, while at the same time, enables many job opportunities across all education streams.

Pre-certification is done in the areas of cognitive ability, psychometric profile, industry awareness, and expertise in subject areas relevant to the industry. These tests are conducted every quarter so that students can showcase their cognitive skills for job readiness and provides multiple test attempts to improve their score. Any pre-final or a final year graduation student or a fresher with up to 2 years of experience is eligible to take this test.

Post taking the test, NQT certified candidates can directly apply for jobs of their choice through our TCS iON Job Listing Portal.

## What is TCS NQT?

TCS National Qualifier Test, is a PAN India assessment conducted by TCS iON, to gauge skill based capabilities of Job Seekers for their Employability Index and Industry ready relevance, based on their Cognitive Skills, Attitudinal approach, Industry Awareness and Subject expertise.



## Eligibility to apply for TCS NQT

- College Students who are doing UG/PG/Diploma courses, are in their Pre Final and Final Year.
- Freshers with UG/PG/Diploma Degree, with 0-2 years of Work Experience.

### Institute's Purchase Options

Based on volume of students count, attractive discount is offered to colleges. Discount is applicable to both the models below.

**Pre paid:** Institute registers as Distributor. Pays in TCS iON portal for bulk license count on behalf of students and generates Activation Code. Students use this code to register in TCS iON.

**Post paid:** Institute registers as Distributor. Generates payment link for students by uploading students email IDs. Students make the payment DIRECTLY in TCS iON using the payment link

### How Students assisted for jobs/placements :

- Write TCS NQT on the scheduled dates based on student's registration and get an NQT Score
- Students with NQT Score can update their detailed digital profile on the TCS iON Job Listing platform.
- **150+** companies on-boarded including TCS, many TATA group companies and Top Corporates
- See all jobs posted by Corporate Partners and apply to eligible Jobs
- Shortlisting and interview done by Corporates
- Final selection done post successful interview process

### TCS NQT - Key Market Differentiators:

- **TCS Hiring\*:** TCS has made it mandatory for students to have a good NQT score in NQT (cognitive) and Subject NQT Programming.
- **Job Support:** 100+ Corporates registered with TCS iON Job Listing portal and are looking for candidates with NQT Scores. Same score is valid for all corporates.
- **Broader Acceptance:** Students from more than 2000+ institutes have participated in TCS NQT so far
- **Diverse Product Range:** Wide Range of NQT Variants for IT and Non IT Industry/ Roles to assist students of all degrees in getting a job
- **Higher Visibility :** Students from any Tier 1/2/3/4 cities and college can write TCS NQT and get an opportunity to work anywhere in India .
- **Self Assessment:** With option for multiple attempts, students get an opportunity to know their current abilities and better the score to a level that can get them a job
- **PAN India Coverage:** Students can take the exam in any of the TCS iON authorized test centres across India – 2+ Lakh computer nodes, 670+ cities, 6800+ centres

**\*Candidates shortlisted and appearing, only for TCS Interview, will get refund money paid for subscription of NQT Cognitive Skill/ IT Programming Skill/ IT Career Readiness Pack.**

## **Commercials:**

### **Stand Alone Variants**

Sr. No.	NQT Assessment Variant	Skill Evaluation	Price/Student
1	Cognitive Skills	Verbal, Numerical, Reasoning Ability	599/- (Inclusive GST)
2	Psychometric Test	Attitude, Personality, Work Style	399/- (Inclusive GST)
3	IT Programming	Pseudocode, Algorithms, Basic SDLC, Java, C++, Python, PERL	399/- (Inclusive GST)
4	Industry NQT- IT	Evaluates awareness of the IT Industry	399/- (Inclusive GST)
5	Basic Computer Skills	Evaluates operational concepts for Computer	399/- (Inclusive GST)
6	Financial Markets and Services	Evaluates on Financial Services and its Functions around	399/- (Inclusive GST)
7	Industry NQT- BFS	Evaluates on Overall BFS Domain	399/- (Inclusive GST)
8	Accountant	Evaluates on Accounting Functions	399/- (Inclusive GST)

### **Bundle Variants**

Sr. No.	Bundle Variant	Price/Student
1	TCS NQT - <b>IT</b> Career Readiness Pack - <i>Recommended for IT Career</i> (Cognitive + Programming + Psychometric)	999/- (Inclusive GST)
2	TCS NQT - <b>BFS</b> Career Readiness Pack - <i>Recommended for BFS Career</i> (Cognitive + Financial Markets & Services+ Psychometric)	999/- (Inclusive GST)

Both the bundles above have additional subscription ,at no charge, to the following online courses, where students can do a self study to help in their career planning.

### **TCS iON Compass – Professional (with IT and BFS bundles)**

Online assessment product to assess your student's interests, abilities, personality, work values, skills and knowledge by leveraging the O\*NET framework. Students get a free 'Insights Card', a personalised report giving best fit career options and learning recommendations.

### **TCS iON Career Edge - Young Professional (with IT bundle)**

This online course has been designed with the intent to equip the youth of today with core employability skills to take on the future. Coverage includes behavioural skills, presentation and communication skills, resume preparation, business etiquette, IT fundamentals, basics of Artificial Intelligence

### Career Enhancement Program (with BFS Bundle)

This online course covers basic interpersonal skills, non-verbal, verbal and written communication, interview attending skills and business & social etiquette. This will help learners to improve interpersonal, social and communication skills, and in the process empower them as an individual.

### DISCOUNTED PRICING FOR IMS, AHMEDNAGAR

Sr. No.	Bundle Variant	Price/Student	Discounted Pricing(min count of 100 students) (incl GST)
1	TCS NQT - IT Career Readiness Pack -Recommended for IT Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Programming + Psychometric)		
2	TCS NQT - BFS Career Readiness Pack - Recommended for BFS Career	999/- (Inclusive GST)	899.1/-
	(Cognitive + Financial Markets & Services+ Psychometric)		

### STEPS TO BE CONDUCTED BY INSTITUTION:

- **SPOC identification** : Identification of a college SPOC who will operate distributor account
- **Distributor Registration** : TCS iON will work with the SPOC and create the distributor account. TCS iON to share document / show demo on uploading e-mail IDs
- **Upload e-mail ID:** SPOC to upload email ID of students to trigger mails to students with purchase links, at the agreed discounted price (Mail IDs will be treated confidential)
- **Reminder Mails:** Weekly reminder mails to students asking them to register
- **Notice-board Display:** TCS NQT 1 page flyer to be put on notice board
- **Online Sharing:** Message on TCS NQT in Placement Portals, Website, Learning Portals etc
- **Inclusion in Placement:** Include NQT subscription as part of their placement process

### Terms & Conditions:

- This proposal is valid till **20<sup>th</sup> June 2021**.
- Payments once done will not be refunded
- Once purchased, encourage students to register for the upcoming TCS NQT
- Product variants and Product bundles may be subject to revision, at discretion of TCS iON



Home Loan | Mortgage Loan | Business Loan | CC-OD | All Insurance | All Mutual Funds

Ref. No.

Date : 30/08/2024

## Memorandum of Understanding

BETWEEN

The MoU is made and entered between institute of Management studies, Career Development and Research (IMSCDR), Ahmednagar 414001 through its Director Dr. M. B. Mehta hereafter known as IMS, Ahmednagar

AND

Ultrafast Financial Services

hereafter known as internship service provider

WHEREAS, IMS Ahmednagar has received 'AICTE' New Delhi and S.P. Pune University, approval to start and conduct the undergraduate degree courses of

1. Bachelor of Vocation (Travel and Tourism),
2. Bachelor of Vocation (Banking financial Services and Insurance)

AND WHEREAS practical training? Internship is part of the syllabus for completion of the degree.

AND WHEREAS the internship Service Provider is in professional business related to the above vocation.

Both the parties have mutually decided to have a memorandum of Understanding as under:-

1. IMS, ahmednagar will provide a list of interested students with all the required details to the Internship Service Provider.
2. The Internship Service Provider may conduct a interview or otherwise and select the students for the internship at their business location.
3. The Internship Service Provider will not be obliged or required to select

- any students unless the Internship Service Provider is satisfied with the students ability to complete the internship.
4. The Internship Service Provider will not be required to make any payment or remuneration to the students. However, it may mutually decide to provide some travel honorarium to the student as per their policy, but it is not compulsory.
  5. The Internship Service Provider will ensure that the students selected complete their internship with regular attendance. The Internship Service Provider will be required to give a certificate of completion of internship to the students who complete the internship training.
  6. It is clearly understood that the Internship Service Provider is not obliged to employ any student but may employ eligible students as per their hiring policy and as per their business requirement.
  7. IMS, Ahmednagar will ensure that the students selected for internship regularly and punctually carry out the internship at the business location of the Internship Service Provider.
  8. The MoU may be modified on mutual terms by both the parties.
  9. This MoU can be terminated by either side giving a notice of 60 days.

This MoU is made at Ahmednagar on 30<sup>th</sup> Aug. 21.



Signed by,

1

[Signature]

(Director)

IMS, Ahmednagar  
For Ultra Fast Financial Services

2.

[Signature]  
[Name]

(Internship Service Provider)



॥ अंतरी पेटवुं ज्ञानम्योत ॥

कवयित्री बहिणाबाई चौधरी उत्तर महाराष्ट्र विद्यापीठ, जळगाव  
Kavayitri Bahinabai Chaudhari North Maharashtra University, Jalgaon

अभ्यासमंडळ विभाग

To,  
Chairmen & Members  
Syllabus Setting Committee  
(Computer Management Course)

Dear Sir / Madam

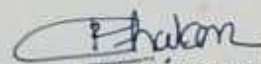
The following members in the Board of Computer Management under Commerce & Management Faculty directed to contribute in designing syllabus of different courses under the board. The said courses were the part of FYUG (B.Com) & PG (M.Com) Programmes as per NEP-2020 Guidelines.

Sr. No.	Subject	Name of Syllabus Framing Chairman and Members with college details
1	103B: Computing Skills 203B: Introduction to Data Science 104C: Basics of Stock Markets 303B: Computing Management	Dr. M.B. Patel, R.C. Patel Institute of Mgt., Shirpur (Chairman) Dr. Gaurav Mahajan, Arts, Com. & Sci. College, Dharangaon Dr. Kranti Patil, SSVPS College, Dhule Dr. Jayashri Patil, IMCC, Pune Prof. Suraj Pardeshi, Govt. Engineering College, Aurangabad Dr. Samadhan Bundhe, Sandip University, Nashik
2	304E: Business Environment-I 404E: Business Environment-II	Prof. Sameer Narkhede, SOMS, KBCNMU (Chairman) Dr. Swapnil Kate, IMR, Jalgaon CA A.K. Arsiwala, M.J. College, Jalgaon Dr. Punam Nikam, BP Arts, SMA Sci. & KKC Com. College, Chalisgaon
3	401C: Business Ethics & Corporate Governance 402C: Management of Small-Scale Industries	Dr. Mandar Kulkarni, Smt. S.M. Agrawal Insti. of Mgt., Chalisgaon (Chairman) Dr. Vivek Yawalkar, M.J. College, Jalgaon Dr. Abhijeet Salunkhe, ASC College, Chopada Dr. Chandan Bora, Peoples College, Nanded Dr. Nifin Kulkarni, MET IOM, Mumbai
4	403B: Introduction to Financial Technologies (FinTech) 305: Computerized Accounting Procedures	Prin. Dr. Ravindra Vaidya, MES Senior College, Pune (Chairman) Mr. Shripad Punde, IDBI Bank Ltd. Mr. Mandar Pathak, Tax Consultant, Chalisgaon Prof. Nikhil Waykole, Dhanaji Nana College, Faizpur Mr. Sanjay Kulkarni, JJIT FinTech Pvt. Ltd., Pune
5	505B: Information System Audit-I 605B: Information System Audit-II	Mr. Atul Naik, JJS Bank Ltd. (Chairman) Dr. Kiran Patil, Kisan College, Parola CA Shrish Vinchurkar, Chalisgaon CA Abhishek Dhamane, Pune CS Vedant Deshpande, Pune



6	506A: Quantitative Techniques 606A: Franchisee Management	Dr. Ravi Kesur, Dhanaji Nana College, Faizpur(Chairman) Prof. Vijay Garge, R.C.Patel IMRD, Shirpur Prof. Kaustubh Sawant, R.C.Patel IMRD, Shirpur Prof. Rahul Trivedi, GH Raison Institute of Management, Jalgaon Dr. Bharati Yelikar, Bharati Vidyapeeth IMED, Pune
7	601C: Business Research Methods 603C: Case Studies in Commerce & Management 116: Research Methodology in Commerce & Management	Dr. Rahul Kulkarni, BP Arts, SMA Sci. & KKC Com.College, Chalisgaon (Chairman) Dr. Swapnil Mishra, GTP College, Nandurbar Prof. Tanmay Bhale, GH Raison Institute of Management, Jalgaon Dr. Shrikant Bhandari, BP Arts, SMA Sci. & KKC Com.College, Chalisgaon Dr. Sanjay Bhakkad, IMSCDR, Ahmednagar
8	602C: Production & Material Management 124B: Material Management 123C: Recent Trends in Commerce & Business 124C: Design thinking	Dr. Anupama Chaudhari, IMR Jalgaon (Chairman) Dr. Yogesh Torawane, Pratap College, Amalner Prof. Ramesh Pawara, BP Arts, SMA Sci. & KKC Com.College, Chalisgaon Dr. Vaishali Wangikar, MIT COE, Alandi, Pune Prof. Pravin Pathak, HOD Industrial Safety, KK Wagh Polytechnic, Nashik
9	234B: Information System for Business 232C: Information System for Business	Dr. Ajit Kulkarni, S.M. College, Muktainagar (Chairman) Dr. Dnyaneshwar Marathe, Pratap College, Amalner Dr. G.M. Morey, ASC College, Taloda Prof. Nitin Patil, Computer Dept., SPPU, Pune Dr. Anand Kulkarni, JES ASC College, Jalna

Thanking you.

  
Assistant Registrar  
Board of Studies Section

Refe.No.KBCNMU/21/BoS/Byhand/2023, Dated 08.08.2023.





**BRIDGE**

Bosch's Response to India's Development and  
Growth through Employability Enhancement

This is to certify that

**Dr. Harshvardhan N Bhavsar**

Of **BPHE Society'S Institute of Management Studies, Career Development and Research**

has successfully participated in the

**Industry Academia Collaboration Coordinator (IACC) Online Orientation Program**

held between **6th Dec 2021 to 11th Mar 2022**

Issued

**Mar - 2022**

Candidate ID: **28-101-8185**

A handwritten signature in black ink, appearing to read "O. P. Goel".

**Dr. O. P. Goel**

Senior General Manager  
Head-Bosch India Foundation,  
CSR & Skill Development

**Call for Book Chapters/Research Papers for Edited Book**  
*To be published with ISBN under IIP International Publishers, USA & India*

# **Futuristic Trends in Management**



## **Series Editors**



**Dr. VijayaKumar Thota**  
MBA, MPhil., Ph.D, PGDPMIR, PGDCA, UGC  
NET, APSET, M.COM  
Associate Professor  
School of Commerce and Management Studies,  
Sandip University  
Nashik, Maharashtra, India



**Dr. Rahul Khandelwal**  
B.com, MMS, MBS, LLB, PhD  
Assistant professor  
IMSCD, IMS Campus  
Ahmednagar, Maharashtra, India



**Dr. Jyoti**  
Phd, MMS, M.Com  
Assistant professor  
Tilak Maharashtra Vidyapeeth  
Vidyapeeth Bhavan, Gultekdi, Pune, India.



**Alok John**  
MBA, PGDM, UGC NET, Ph.D (pursuing)  
Dean - National, International Collaborations &  
Consultancy Services  
Patna Women's College  
Patna, Bihar, India.

**Edited Book Series ID:**  
**IIPV3EBS03\_G41**



**Iterative International Publishers**

Novi, Michigan, USA  
Chikkamagaluru, Karnataka, India

**Imprint IIP**

Registered publisher under Raja Rammohun Roy Agency,  
Government of India and also under Bowker My Identifiers  
Agency, USA in the name of Selfpage Developers Pvt Ltd

**DOI Prefix:** 10.58532

**Important dates:**

Paper submission portal opens from 12<sup>th</sup> June 2023

Last date for chapter submission: within 31<sup>st</sup> July 2023

Review status notification: within 31<sup>st</sup> July 2023

(Parallel Process)

Last date for resubmission/extended submission: 28<sup>th</sup> August  
2023

Final Acceptance Notification: within 2<sup>nd</sup> September 2023

Last date for registration: within 14<sup>th</sup> October 2023

**IIP Proceedings**  
**www.iipseries.org**



# Call for Chapters Futuristic Trends in Management

Book series ID: IIPV3EBS03- G41

Submit chapter at: [www.iipseries.org](http://www.iipseries.org)

Last date for chapter submission: 28<sup>th</sup> August 2023

Publication month: December 2023

## AIM & SCOPE

Management is an art of getting things done through and with the people in formally organized groups. It is an art of creating an environment in which people can perform and individuals and can co-operate towards attainment of group goals.' Management Study HQ describes Management as a set of principles relating to the functions of planning, organizing, directing and controlling, and the application of these principles in harnessing physical, financial, human and informational resources efficiently and effectively to achieve organizational goals. A good management is the backbone of all successful organizations. And to assist business and non-business organizations in their quest for excellence, growth and contribution to the economy and society, Management Book Series covers research knowledge that exists in the world in various management sectors of business through peer review chapters. This book series helps company leaders and key decision-makers to have a clear, impartial, and data-driven perspective of how factors will impact the economy moving forward and to know what they should be doing in response.

This book series covers below concepts  
(but not limited to)

*General Management*

*Marketing*

*Information Technology & Library*

*Finance*

*Business*

*Human Resources*

*Operations*

*International Business*

*Entrepreneurship*

*Business Ethics*

*Corporate Social Responsibilities*

*Public Policy*

*Tourism & Hospitality*

## Author Benefits

1. Peer reviewed publication
2. Selected chapters will be indexed in RSquareL and other indexing platforms including Amazon, Google Books etc.
3. Dual mode publication (One as an edited book with ISBN and another one as a Journal paper with ISSN)
4. DOI allotment to each chapter
5. Open access mode of publication in IIP Digital library
6. Optimised searching options to increase the visibility of the work to readers and other researchers which helps in citations
7. Unique dashboard to Author
8. Easy paper / chapter management system with transparency of the process including peer review
9. Adds points to API as per NAAC & NBA (India) and other accreditation bodies from abroad
10. One complimentary copy per chapter registration
11. Certificate to all authors who contributed chapter(s)

## Chapter submission procedure:

Step 1: Go to IIP website [www.iipseries.org](http://www.iipseries.org)

Step 2: Register in the portal by clicking on Signup

Step 3: You can submit chapter at your dashboard or directly through IIP website after you login

Step 4: Click on **submit chapter for edited book**

Step 5: Select the book series title along with **Book Series ID** to which you wish to submit

Step 6: Upload all necessary details along with your chapter in word file format. Refer **IIP Paper format** at download in IIP Website

## Support from IIP to the Editors & Authors

- Reviewing support from IIP Reviewers
- Plagiarism checking service
- Submission management
- Registration management
- Individual dashboard

## For any queries

Contact: +91-8861512568

Mail us: [info@iipseries.org](mailto:info@iipseries.org)

**Registration fee:** USD 30 INR.2000/- which includes processing fee with all above mentioned supporting services, Certificate hard copy to all authors, one complimentary copy of the book series per registration.

**IIP Edited Book Series**  
**www.iipseries.org**



## SYMBIOSIS OPEN EDUCATION SOCIETY

Founder: Prof. Dr. S. B. Mujumdar M.Sc. Ph.D.  
(Awarded Padma Bhushan by President of India)

SSPU/2023/New/SLM/MBAA/

Date: 22/05/2023

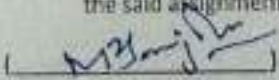
To,  
Dr. Rahul Khandelwal,  
Asst. Professor  
Institute of Management Studies Career Development and Research,  
Ahmednagar.

Sub: Contract letter for writing 6 Unit/s of SLM for the course Business to Business Marketing, course Code MBA4105.

Dear Dr. Rahul Khandelwal,

We thank you for accepting the contract of writing 6 units of SLM for the above-mentioned course. Kindly share your brief profile/author Introduction to present in the SLM with your Designation and institution association. By accepting this contract, you are liable to abide by the following terms and conditions:

1. Each SLM unit must contain 30 to 35 pages
2. The units must be written in SLM format. (Detailed instructions regarding this are provided in **Annexure I of this contract**).
3. It is mandatory to submit the first unit for checking. After reviewing the content, feedback on the same will be shared with you within a week. After incorporating the suggested changes (if any) in the first unit, the same shall be repeated for all the subsequent units.
4. Unit-wise submission of the material via e-mail or through CD/pen drive is expected.
5. The content should not be copy pasted from the internet or related sources. It should purely be your original work. If in the process it is found that the content has been plagiarized or you have not followed the instructional guidelines and the contents are not acceptable to us, SSPU reserves the right to terminate your contract at any time and SSPU's decision in this regard shall be final and binding.
6. Your payment will be made only after the in-house editing of the material is complete in all aspects.
7. If the complete soft copy of the manuscript is not in our possession by the date that has been specified in the Non-Disclosure Agreement, (which forms a part of this contract), then SSPU reserves the right to impose a penalty on such delay on per day basis.
8. SSPU pays an honorarium of Rs. 5000/- (Rupees Five Thousand Only) **per Unit** of the SLM. If any unit is less than 20 pages, you will be remunerated at the rate of Rs.150/- per page. The payment is subject to TDS as per the rules. Please provide PAN details in the invoice along with the ITR declaration immediately without which payment cannot be cleared.
9. Due to unavoidable circumstances, if you are not in a position to complete the assignment within the stipulated time, then the deadline as mentioned in the contract letter could be extended for another few days, as per the approval of the competent authority; only upon written request received from you.
10. If due to any reason you convey your inability to undertake the assignment or leave the assignment incomplete or fail to meet the deadline and/or extended deadlines; then the contract would stand null and void and no payment shall be made.
11. You are requested to send your own 'Author Introduction/About the Author' in short post the completion the said assignment.

  
Authorized Signatory  
Symbiosis Skills and Professional University

\_\_\_\_\_  
Signature of the Author